

AUDIENCE ENGAGEMENT

Royal Society Summer Exhibition

SCIENCE
MUSEUM
GROUP



OUR LEARNING APPROACH

To **ignite curiosity** around science, engineering, technology and maths.

By **assisting discovery** through **active participation** and **social interaction**.



OVERVIEW OF THE DAY

- What do your audiences need?
- Key messages and learning outcomes
- Engagement framework: hook, inform, enable, extend
- Visitor interactions
- Scenarios and sticky moments
- Putting it all into practice



COMMUNICATION



WHAT AUDIENCES SAY...



WHO ARE YOUR AUDIENCES?



YOUNGER CHILDREN

Think of a few questions or a demonstration that you could use to engage children under 8 years old



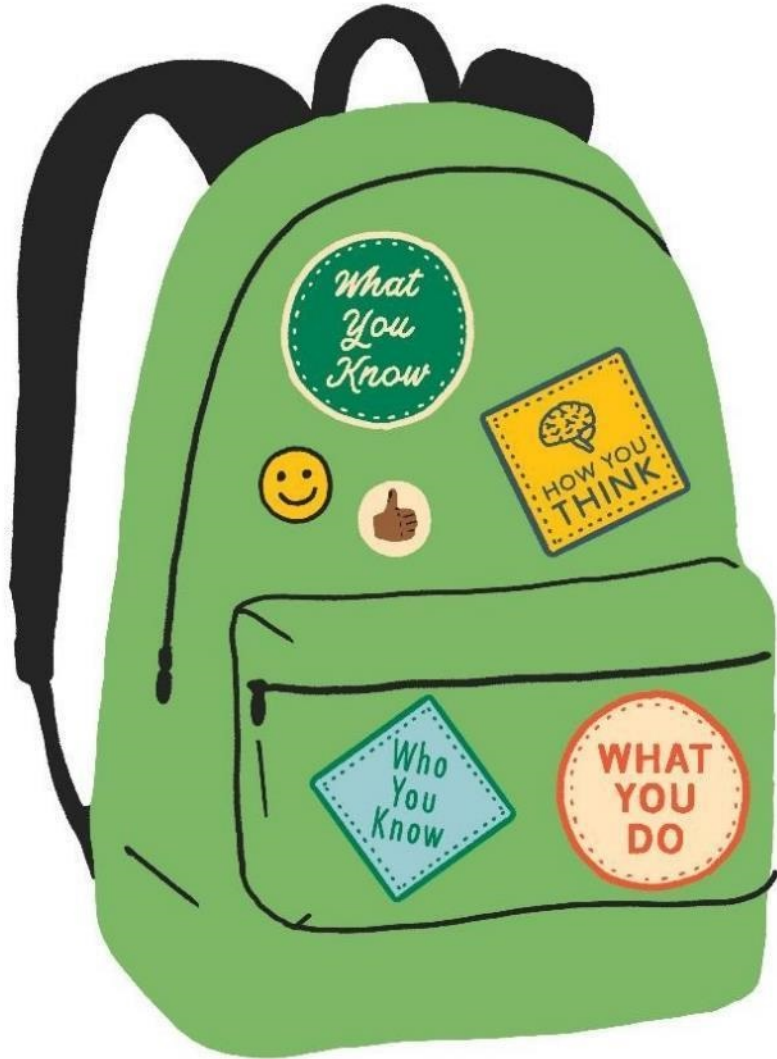
SCIENCE CAPITAL RESEARCH

Gives us an insight into why and how some students participate in and engage with STEM related experiences

....and why some do not



SCIENCE CAPITAL



- **What you know** about science/ STEM
- **What you do** – different science related activities
- **Who you know** who use and talk about science
- **How you think** about science

REFLECTION POINTS



LANGUAGE

Use visual and verbal language that helps everyone to feel that they can do and be part of STEM.



PROMOTE 'SCIENCE' TALK

Encourage people to talk about the experiences they have had with you and about STEM in their lives.



EVERYDAY EXAMPLES

Link STEM content to people's rich and diverse interests and experiences.



CONFIDENCE AND OWNERSHIP

Help everybody to feel welcome and confident to take part in your experiences.



EXTEND THE EXPERIENCE

Provide ways to help people to continue making STEM connections after your experience.



SCIENCE KNOWLEDGE

Value and build on people's existing STEM knowledge and experience.



SKILLS

Help people to recognise that they have and use a wide range of STEM skills.



PEOPLE

Broaden the perception of who does and uses STEM in their work and in everyday life.



POSITIVE REINFORCEMENT

Help people to feel that STEM is something they can do.

WHAT TO COMMUNICATE?



KEY MESSAGES & LEARNING OUTCOMES

Key messages

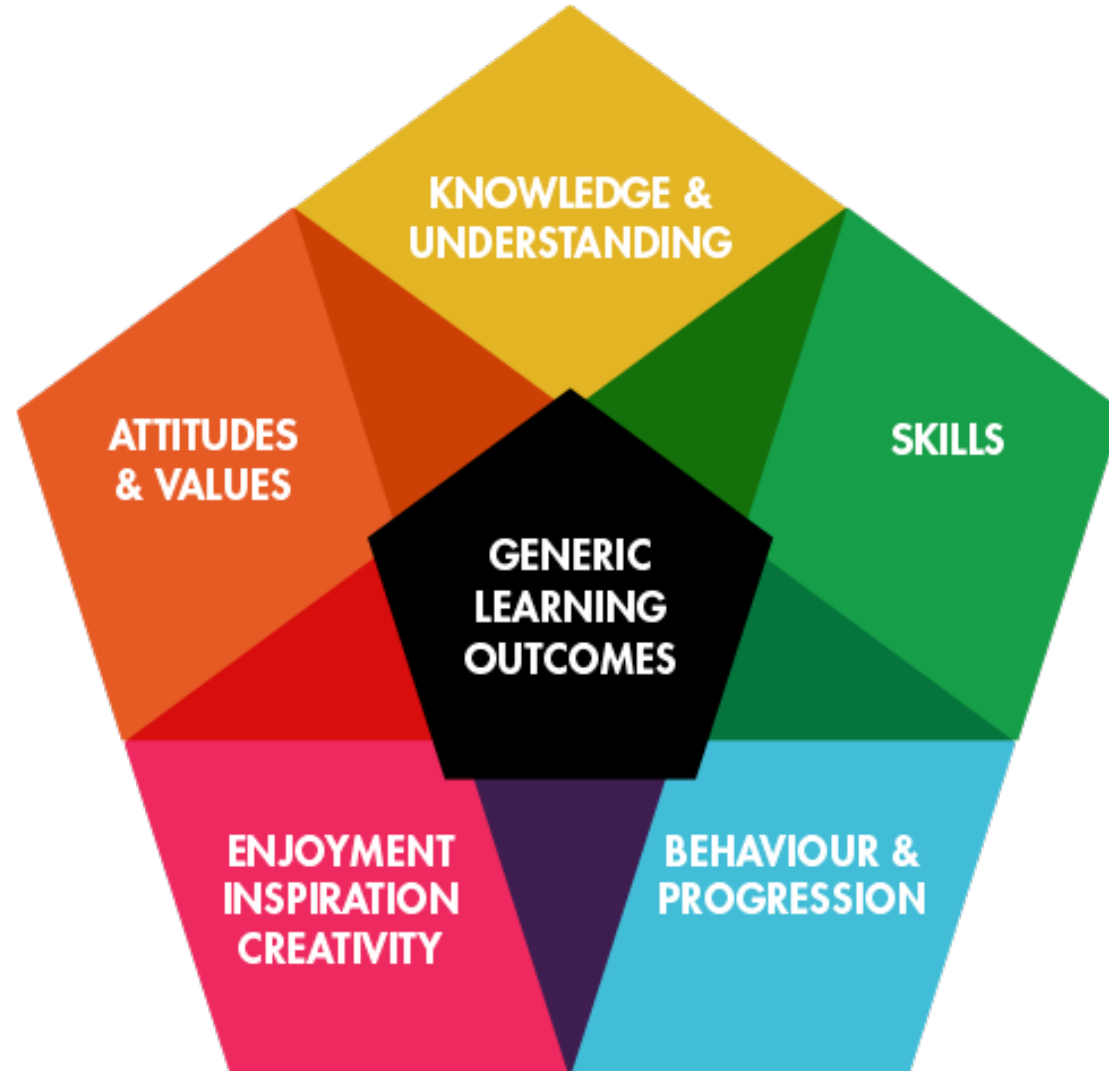
The concept or idea that you want to communicate

Learning outcomes

What you want your visitors to take from the experience with you



TYPES OF LEARNING



LEARNING OUTCOMES

FUTURE ENGINEERS

Visitors will...

See the relevance of engineering to both the railways and their lives (**knowledge**)

Recognise that they use engineering skills like curiosity, creative problem solving and teamwork (**skills**)

Have a positive perception of people who use engineering and science in their work (**attitudes**)



LEARNING OUTCOMES

LIFE: A HEALTHY GAME OF CHANCE AND CHOICE

Visitors will...

Understand that health is a combination of chance, choice and risk (knowledge)

Realise the diverse work of the Medical Research Council is relevant to my life (attitudes/values)

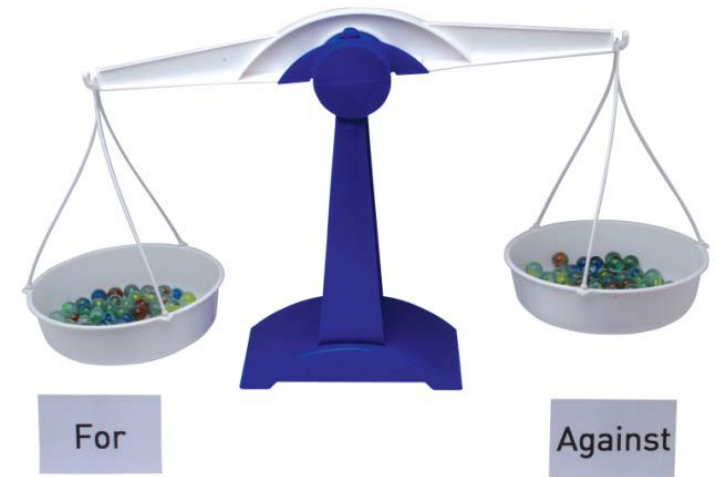
Medical research can help me make informed life choices (attitudes)



EVALUATING OUTCOMES

MEASURING SUCCESS

- Observations
- Capturing feedback
- Voting

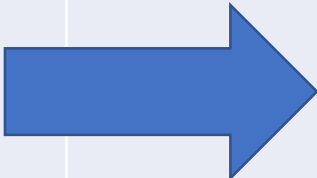



WHAT DO YOU WANT PEOPLE TO DO, FEEL OR UNDERSTAND?

Write up to three learning outcomes for your stand



USING LEARNING OUTCOMES

Learning outcome	Activity content	What would success look like?
<p>What do you want your audience to do, feel or understand as a result of your event?</p>	<p>What have you included in your event to deliver your learning outcome?</p> 	<p>What questions would you ask to find out?</p> <p>What would expect people to say, or see people doing if your outcomes had been achieved?</p> 

ENGAGEMENT FRAMEWORK

Hook

Capture their attention or interest

Inform

Provide content

Enable

Do something active with the content

Extend

Continue the experience beyond the activity

HOOK

- Personal/ relevant/ local
- Surprising
- Provocative



POWERFUL QUESTIONS & STATEMENTS

- Do men pollute more than women?
- Batman vs. Superman: who is most conductive?
- Could your lip balm kill you?
- Does it matter if Redcar (*local area*) gets flooded off the map?



A QUESTION THAT IS...

Personal/relevant

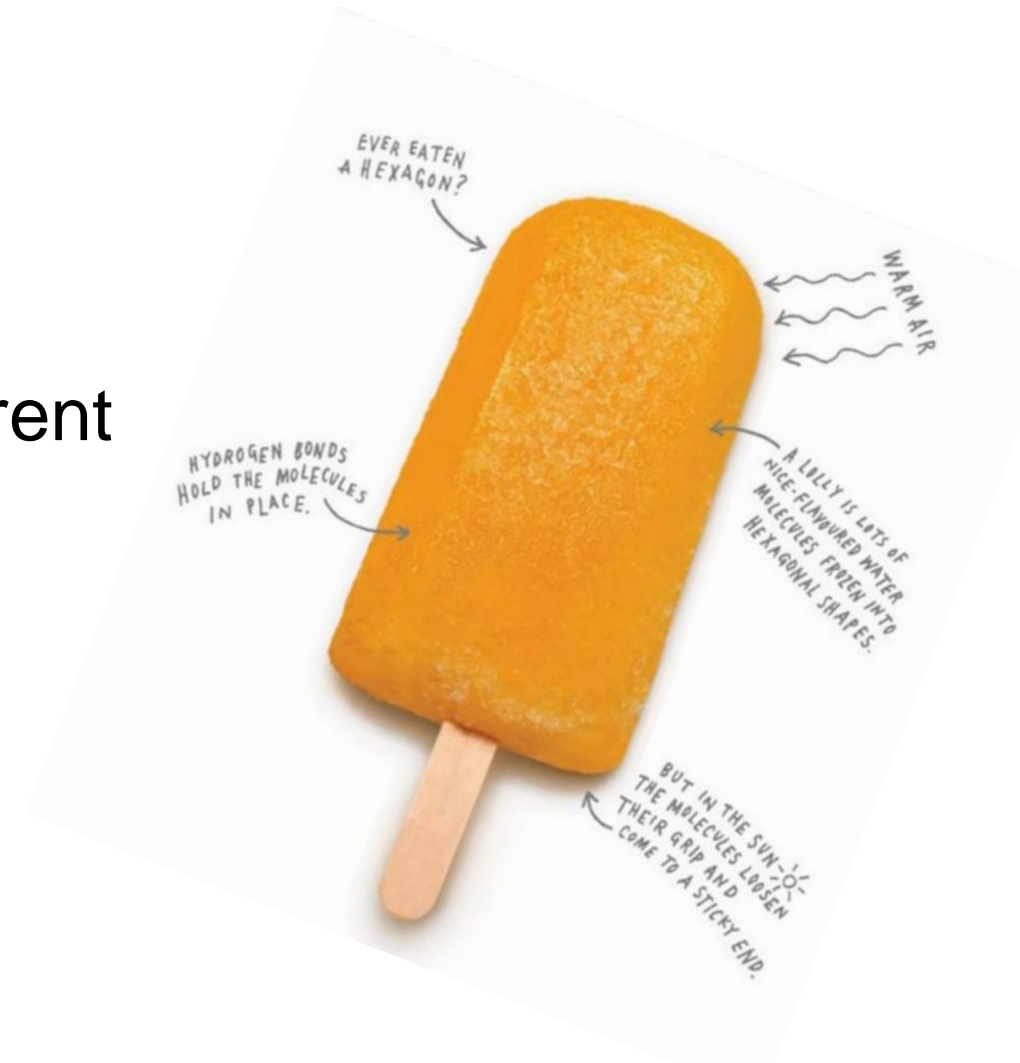
Linked to visitors' lives, community or current events

Surprising

Unexpected or humorous

Provocative

Opinion-generating, thought-provoking or curiosity-sparking



OPENERS AND CLOSERS



INFORM

- Images
- Objects
- Games/apps
- Demonstrations/show and tell
- You & your conversations



ENABLE

- Make and take
- Hands-on experiments
- Quizzes
- Digital technology/games
- Competitions/challenges
- Group tasks
- Object handling



WHAT MOTIVATES THE PUBLIC?

- Challenges and competition
- Curiosity - surprise and novelty
- Choice and control
- Play
- Personal relevance
- Positive reinforcement
- Social interaction



IDEAS FOR HANDS-ON ACTIVITIES



LEARNING STYLES



EXTEND



HOME



SCHOOL



EVERYDAY LIFE



INFORMAL SCIENCE SPACES

People experience and learn about science in many different places.

Help them to recognise science and make connections wherever they bump into it - to make the experience to last longer.

FACILITATION

- A two-way conversation
- A process that encourages people to come to their own understanding of a topic, e.g. by discovering something themselves



WHY FACILITATE?

- Independent thinking - discover and come to your own understanding of a topic
- Build on existing knowledge and experience
- Make links to personal interests and imagination
- Gets everyone involved
- Use and develop skills:
 - Observation and close attention
 - Listening
 - Enquiry
 - Curiosity
 - Creativity



MYSTERY OBJECTS



TOP TIPS

- Encourage using all senses to make initial observations
- Use open questions to get people talking and thinking
 - who, what, why, how, when
- Be a good listener
- Build on experiences and prior knowledge
- Summarise recent parts of the discussion
- Confirm key pieces of information
- It's not always about guessing a mystery – it's about helping people focus in and think more deeply



STICKY MOMENTS & SURVIVAL GUIDE



WHAT MAKES A GOOD INTERACTION?

- Use a hook: an object, image, or get them 'doing'
- Make it personal & relevant – use the word 'you'
- Keep explanations simple – more detail if they ask
- Ask questions and let them contribute
- Allow time to think
- Give encouragement and positive reinforcement
- Keep it short – they will stay if they want more!



JARGON

WE NEED SOME NEW JARGON,
THE PUBLIC ARE STARTING TO
UNDERSTAND WHAT WE'RE
TALKING ABOUT!



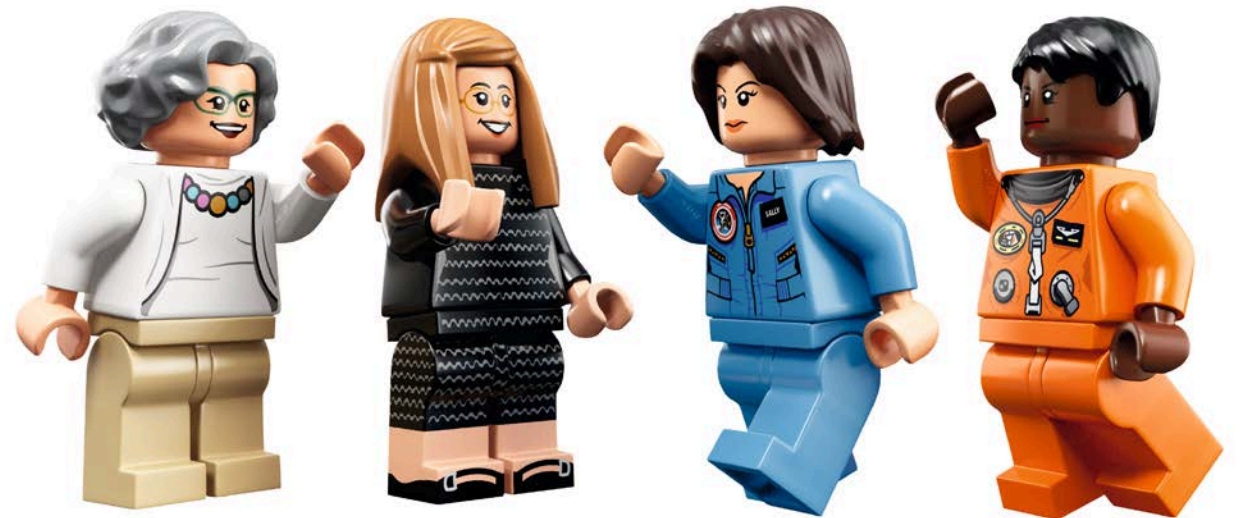
BRINGING IT ALL TOGETHER



AUDIENCE SCENARIOS


2-3 minute interaction

- Opener/Hook
- Introduce yourself
- Dialogue
 - Ask questions
 - Make connections
 - Learning outcomes
- Close it down



SCIENCE MUSEUM GROUP

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ACADEMY

The Science Museum Group Academy is the home of science engagement.


We offer inspirational research-informed science engagement training and resources for teachers, museum and STEM professionals, and others involved in STEM communication and learning.

TRAINING AND EVENTS




ACADEMY COURSES

Find out more about our hands-on, practical courses and training opportunities



SPECIAL EVENTS


We run a programme of special events and seminars across our museums throughout the year



ABOUT THE ACADEMY


More about the Academy, our locations, advisers and supporters

ACADEMY RESEARCH AND RESOURCES




ACADEMY RESOURCES

Resources and creative ideas to support our training courses



SHARING OUR EXPERTISE

Discover our research and science engagement experience




TRANSFORMING PRACTICE BLOG

Reflections on how we are applying science engagement research into practice

ACADEMY RESOURCES

All of the [Science Museum Group Academy](#) resources are designed to support anyone who has attended [our courses](#) to use and apply what they have learned and experienced with us both in their own work and with colleagues.



RESOURCES LINKED TO ACADEMY COURSES

For those who have attended our courses, you will find a selection of related resources below.

SCIENCE ENGAGEMENT AND TWILIGHTS

Find out about our [Science Engagement and Twilight courses](#).

RELATED RESOURCES ▾

SCIENCE BEYOND THE CLASSROOM

Find out more about the [Science Beyond the Classroom course](#).

Download resources:

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group.sciencemuseum.org.uk/academy



smgacademy@sciencemuseum.ac.uk